

| Youth Development Foundation of Pinellas County Inc.                              |  |                    |                            |                   |
|-----------------------------------------------------------------------------------|--|--------------------|----------------------------|-------------------|
| Budget : YDF Fundraising                                                          |  |                    |                            |                   |
| October 2022 - July 2023                                                          |  |                    |                            |                   |
|  |  |                    |                            |                   |
|                                                                                   |  |                    |                            |                   |
|                                                                                   |  |                    |                            |                   |
|                                                                                   |  |                    |                            |                   |
|                                                                                   |  | Approved<br>Budget | Actuals<br>Year To<br>Date | Remaining         |
| <b>Revenue</b>                                                                    |  |                    |                            |                   |
| 4000 Scholarship - Revenue                                                        |  |                    |                            |                   |
| 4002 Scholarships-Other                                                           |  | \$ 5,000           | \$ 1,500                   | \$ 3,500          |
| 4003 Scholarship-President's<br>Council                                           |  | \$ 1,500           |                            | \$ 1,500          |
| 4004 Scholarship-Akademy<br>Alumni                                                |  | \$ 1,500           | \$ 500                     | \$ 1,000          |
| 4005 Scholarship-Named                                                            |  | \$ 2,000           |                            | \$ 2,000          |
| <b>Total 4000 Scholarship - Revenue</b>                                           |  | <b>\$ 10,000</b>   | <b>\$ 2,000</b>            | <b>\$ 8,000</b>   |
| <b>4100 Fundraisers</b>                                                           |  |                    |                            |                   |
| 4101 Amazon Smile                                                                 |  | \$ 150             | \$ 153                     | \$ (3)            |
| 4102 Alpha Omega Holiday Party                                                    |  | \$ 4,500           | \$ 14,387                  | \$ (9,887)        |
| 4103 Alpha Omega Holiday Party-<br>Sponsors/Raffle                                |  | \$ 500             | \$ 250                     | \$ 250            |
| 4104 Harlem Nights                                                                |  | \$ 10,000          | \$ 10,803                  | \$ (803)          |
| 4105 Harlem Nights Other                                                          |  | \$ 3,500           | \$ 343                     | \$ 3,157          |
| 4106 Debutante Participant Fee                                                    |  | \$ 2,500           | \$ 1,400                   | \$ 1,100          |
| 4107.01 Debutante Funds Raised                                                    |  | \$ 62,500          | \$ 62,172                  | \$ 328            |
| 4108 Debutante Participate<br>Sponsor                                             |  | \$ 10,000          |                            | \$ 10,000         |
| 4109 Debutante Other                                                              |  | \$ 4,350           |                            | \$ 4,350          |
| 4113 Other                                                                        |  | \$ 8,000           | \$ 535                     | \$ 7,465          |
| 4113.01 Marketing Survey                                                          |  | \$ 11,250          | \$ 5,019                   | \$ 6,231          |
| <b>Total 4100 Fundraisers</b>                                                     |  | <b>\$ 117,250</b>  | <b>\$ 95,062</b>           | <b>\$ 22,188</b>  |
| <b>4115 Donations</b>                                                             |  |                    |                            |                   |
| Educational Advancement<br>Foundation                                             |  |                    | \$ 2,172                   | \$ (2,172)        |
| Grants/Donations Other                                                            |  |                    | \$ 15                      | \$ (15)           |
| <b>Total 4115 Donations</b>                                                       |  | <b>\$ -</b>        | <b>\$ 2,187</b>            | <b>\$ (2,187)</b> |
|                                                                                   |  |                    |                            |                   |

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| Budget : YDF Fundraising                                                          |  |                    |                            |                    |
| October 2022 - July 2023                                                          |  |                    |                            |                    |
|  |  |                    |                            |                    |
|                                                                                   |  |                    |                            |                    |
|                                                                                   |  |                    |                            |                    |
|                                                                                   |  |                    |                            |                    |
|                                                                                   |  | Approved<br>Budget | Actuals<br>Year To<br>Date | Remaining          |
| <b>4117 Other Income Revenue</b>                                                  |  |                    | \$ 24,335                  | \$ (24,335)        |
| <b>4118 Assessments</b>                                                           |  | \$ 24,800          | \$ 16,430                  | \$ 8,370           |
| <b>4118.01 Debate</b>                                                             |  | \$ 6,000           | \$ 3,875                   | \$ 2,125           |
| <b>4118.02 Women's Empowerment Expo</b>                                           |  | \$ 1,000           | \$ 2,040                   | \$ (1,040)         |
| <b>4122 Member Retreat</b>                                                        |  |                    | \$ 2,785                   | \$ (2,785)         |
| <b>Total 4117 Other Income Revenue</b>                                            |  | <b>\$ 31,800</b>   | <b>\$ 49,465</b>           | <b>\$ (17,665)</b> |
| <b>4400 In-Kind Revenue</b>                                                       |  | \$ 1,000           |                            | \$ 1,000           |
|                                                                                   |  |                    |                            |                    |
| <b>Total Revenue</b>                                                              |  | <b>\$ 160,050</b>  | <b>\$ 148,714</b>          | <b>\$ 11,336</b>   |
|                                                                                   |  |                    |                            |                    |
| <b>Expenditures</b>                                                               |  |                    |                            |                    |
| <b>5000 Admin. Expenses</b>                                                       |  |                    |                            |                    |
| <b>5001 Bank Service Charge</b>                                                   |  | \$ 54              | \$ 277                     | \$ (223)           |
| <b>5002 Insurance</b>                                                             |  | \$ 2,000           | \$ 641                     | \$ 1,359           |
| <b>5003 Post Office Box Rental</b>                                                |  | \$ 166             | \$ 176                     | \$ (10)            |
| <b>5004 Storage</b>                                                               |  | \$ 1,074           | \$ 1,224                   | \$ (150)           |
|                                                                                   |  |                    |                            |                    |
| <b>5005 Postage/Shipping/Supplies</b>                                             |  | \$ 200             | \$ 683                     | \$ (483)           |
| <b>Total 5000 Admin. Expenses</b>                                                 |  | <b>\$ 3,494</b>    | <b>\$ 3,001</b>            | <b>\$ 493</b>      |
| <b>5010 Fundraiser Expenses</b>                                                   |  |                    |                            |                    |
|                                                                                   |  |                    |                            |                    |
| <b>5012 Alpha Omega Holiday Party</b>                                             |  | \$ 5,275           | \$ 10,699                  | \$ (5,424)         |
| <b>5014 Harlem Nights</b>                                                         |  | \$ 7,300           | \$ 4,753                   | \$ 2,547           |
| <b>5016 Debutante</b>                                                             |  | \$ 48,125          | \$ 23,105                  | \$ 25,020          |
| <b>5017 Debutante Other</b>                                                       |  |                    | \$ 727                     | \$ (727)           |
| <b>Total 5010 Fundraiser Expenses</b>                                             |  | <b>\$ 60,700</b>   | <b>\$ 39,285</b>           | <b>\$ 21,415</b>   |
|                                                                                   |  |                    |                            |                    |
| <b>5021 Grants/Donations Expenses</b>                                             |  |                    |                            |                    |
| <b>5022 Akademy Donation</b>                                                      |  | \$ 3,000           |                            | \$ 3,000           |
| <b>5024 Other Grant/Donations</b>                                                 |  |                    | \$ 200                     | \$ (200)           |
| <b>Total 5021 Grants/Donations Expenses</b>                                       |  | <b>\$ 3,000</b>    | <b>\$ 200</b>              | <b>\$ 2,800</b>    |

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| Budget : YDF Fundraising                             |  |                  |                      |                  |
| October 2022 - July 2023                             |  |                  |                      |                  |
|                                                      |  |                  |                      |                  |
|                                                      |  |                  |                      |                  |
|                                                      |  |                  |                      |                  |
|                                                      |  |                  |                      |                  |
|                                                      |  | Approved Budget  | Actuals Year To Date | Remaining        |
| <b>6550 Program Expenses</b>                         |  |                  |                      |                  |
| 6550.02 Empower Our Families                         |  | \$ 2,000         | \$ 400               | \$ 1,600         |
| 6550.03 Build Our Economic Wealth                    |  | \$ 2,000         | \$ 1,755             | \$ 245           |
| 6550.04 Enhance Our Environment                      |  | \$ 2,000         |                      | \$ 2,000         |
| 6550.05 Advocate For Social Justice                  |  | \$ 2,000         |                      | \$ 2,000         |
| 6550.06 Uplift Local Community                       |  | \$ 2,000         |                      | \$ 2,000         |
| <b>Total 6550 Program Expenses</b>                   |  | <b>\$ 10,000</b> | <b>\$ 2,155</b>      | <b>\$ 7,845</b>  |
| <b>6600 Community Donation</b>                       |  | \$ 10,000        |                      | \$ 10,000        |
| 6600.01 Education Advancement Foundation             |  | \$ 1,800         | \$ 2,937             | \$ (1,137)       |
| <b>Total Community Donation</b>                      |  | <b>\$ 11,800</b> | <b>\$ 2,937</b>      | <b>\$ 8,863</b>  |
| <b>6640 Scholarship Expenses</b>                     |  |                  |                      |                  |
| 6641 Essence of Ebony Pearls                         |  | \$ 16,500        | \$ 7,778             | \$ 8,722         |
| 6643 Merit                                           |  | \$ 4,000         | \$ 4,500             | \$ (500)         |
| Void of prior year award                             |  |                  | \$ (1,850)           | \$ 1,850         |
| 6646 Madame Vivian Rouson                            |  | \$ 4,000         |                      | \$ 4,000         |
| 6648 Pauline Besselli Endowment for the Art          |  | \$ 4,000         |                      | \$ 4,000         |
| 6649 Mary O'Neal Brown SPC                           |  | \$ 4,000         |                      | \$ 4,000         |
| 6649.01 HBCU                                         |  | \$ 4,000         |                      | \$ 4,000         |
| <b>Total 6640 Scholarship Expenses</b>               |  | <b>\$ 36,500</b> | <b>\$ 10,428</b>     | <b>\$ 26,072</b> |
| <b>6660 Other Expenses</b>                           |  |                  |                      |                  |
| 6661 Annual Meeting-Executive Board                  |  | \$ 1,500         |                      | \$ 1,500         |
| 6662 Annual New Officer Training                     |  | \$ 2,000         |                      | \$ 2,000         |

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| October 2022 - July 2023                                                          |  |                    |                            |            |
|  |  |                    |                            |            |
|                                                                                   |  |                    |                            |            |
|                                                                                   |  |                    |                            |            |
|                                                                                   |  |                    |                            |            |
|                                                                                   |  | Approved<br>Budget | Actuals<br>Year To<br>Date | Remaining  |
| 6663 Annual Planning-AKA YDF                                                      |  | \$ 2,000           |                            | \$ 2,000   |
| 6664 Other Expense-Annual<br>Report Filing                                        |  | \$ 70              | \$ 70                      | \$ -       |
| 6665 Other Expense-Contingency                                                    |  | \$ 16,986          | \$ 1,607                   | \$ 15,379  |
| 6666 Annual Member Retreat                                                        |  |                    | \$ 2,775                   | \$ (2,775) |
| 6668.01 Debate                                                                    |  | \$ 6,000           | \$ 4,853                   | \$ 1,147   |
| 6669 Women's Empowerment<br>Expo                                                  |  | \$ 1,000           | \$ 1,703                   | \$ (703)   |
| 6669.01                                                                           |  | \$ 4,000           |                            | \$ 4,000   |
| Total 6660 Other Expenses                                                         |  | \$ 33,556          | \$ 11,008                  | \$ 22,548  |
|                                                                                   |  |                    | \$ 150                     | \$ (150)   |
| 6700 In-Kind Expenses                                                             |  | \$ 1,000           |                            | \$ 1,000   |
| Total Expenditures                                                                |  | \$ 160,050         | \$ 69,165                  | \$ 90,885  |
| Net Operating Revenue                                                             |  | \$ -               | \$ 79,549                  |            |